

### Coaching Strategy





### OUR MISSION TO UNLEASH THE LEADER ON THE INSIDE OF YOU

### **OUR VALUES**











### QUESTIONS TO ASK

- Has your organization and staff hit a plateau?
- Do you need to bring fresh leadership and direction to your team but just aren't sure where to start?
- Are you unsure how to navigate the unique challenges Covid has brought?
- Are you trying to figure out how to create influence and impact through digital channels?
- Do you find yourself chasing the urgent instead of being focused on the important?
- Has your team set goals that have not been realized?
- Has your structure failed to scale as you have grown?
- Do you sense your staff and key volunteers are not "getting it done"?
- Is your team regularly meeting or even exceeding your expectations?
- Are you willing to do whatever it takes to grow?

# FIVE STEP PROCESS

#### **DISCOVER**

Discover Your Mission. Values. Code. Beliefs. Governance. Systems. Strategy.

#### **DESIGN**

Organizational structure. Leadership pipeline and development. System development.

#### **DEVELOP**

Team development. Mission alignment.

Determine who will be able to grow with you and who will not be able to go with you.

### **DEVOTE**

Create a system of checks and balances.

Accountability.

#### **DISCERN**

Take time to re-assess the plan, seek God's heart, and make adjustments.

## PHASE ONE DISCOVER

The on-site is our time to learn about you, your organization, which includes your story, vision, team, strategy, and DNA. We'll use this time to assess the unique gifts, talents, and ability God has given you.

We will help you craft a personal mission statement, vision statement, and clear goals for your personal and professional life.

Fresh eyes and perspective are needed to bring clarity, refine, renew, or begin building the new.

connect. listen. learn.

## PHASE TWO DESIGN

Our goal is to help you create an action plan for personal and professional growth. Plus adding the accountability that most leaders do not have in their organization to push to the next level.

Each person has a different design, so the design phase is determined by the discovery phase.

goals. accountability.

## PHASE THREE **DEVELOP**

Growth slows and retracts when the organizational structure is misaligned, and leadership development is absent. So in this phase we help create healthy systems and reproducible structures for all ages and stages of your organization.

We will solidify a Leadership Development Plan (LDP) for you, as well as, assist you in creating a Leadership Pipeline (How you raise up & release leaders).

structure. systems.

## PHASE FOUR **DEVOTE**

One of the most important ingredients to personal leadership development is commitment. In this phase we will push the limits of your devotion to the plan by providing heavy accountability for fulfilling the plan of action and personal action plan.

This will require commitment to push the limits on your purpose and potential.

focus. accountability.

## PHASE FIVE DISCERN

Discernment is the capacity to judge well the progress you are making. This is the final phase of your coaching plan which allows us to critique the mission, values, and vision for your life and organization.

This is the final and most critical piece of the process. By the time we arrive at this phase we are 10 months into our coaching relationship and this allows us to adjust according to God's leading.

adjust. tweak.

# WHAT DOES OUR COACHING LOOK LIKE?

### **MONTHLY VIDEO MEETINGS**

Every month there will be a pre-scheduled video conference meeting designed to take you through the five phases.

### **HOMEWORK**

After each session you will be given assignments that will need to be completed prior to our next meeting. All homework will be designed to build your personal leadership and your organizational influence.

#### **ACCESS**

You will have access to us via text and email in-between monthly video meetings. This will be for clarification, questions, and any assistance in achieving your goals.

### FINANCIAL COMMITMENT

### **INITIAL INVESTMENT**

\$1,000.00

(Prior to 1st Coaching Call)

#### MONTHLY INVESTMENT

\$1,000.00

(For Month 2 - 12 prior to each Coaching Call)

### **TOTAL 12 MONTH INVESTMENT**

\$12,000.00

### QUESTIONS

If you have any questions please contact us at todd@toddbishop.tv or mary@toddbishop.tv.



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### LEADERS DON'T JUST GO TO THE NEXT LEVEL THEY WILL ALWAYS GROW TO THE NEXT LEVEL.